

## Speaking and Conference Presentations

Date	Place	Topic
2014	Antalya, Turkey	<ul style="list-style-type: none"> <li>• “How to Manage by Process”: a half-day presentation / workshop</li> </ul>
2013	Kuala Lumpur, Malaysia	<ul style="list-style-type: none"> <li>• Training - “A Structured Practical Approach for BPM Project Success “</li> </ul>
2012	Moscow, Russia London Business School	<ul style="list-style-type: none"> <li>• On behalf of London Business School conducted facilitation in Moscow to 56 of the top executives, including 10 CEOs of the regional banks for the largest bank in Russia, which holds 76% of the retail market; 20,000 branches; 370,000 employees; with 17 large regional banks. Facilitated sessions on Process Management, which covered: developing a business model (from a process perspective) to enable the linkage of their strategy to execution.</li> </ul>
2011	Sydney, Australia ARK BPM Conference	<ul style="list-style-type: none"> <li>• Presentation: “Business As Usual is not an option. Rapid change is essential. But to what?”</li> <li>• Master Class: “Beyond Business Process Improvement, On To Business Transformation”</li> </ul>
2010	Lisbon, Portugal BPM Conference	<ul style="list-style-type: none"> <li>• Keynote: “Business As Usual is not an option. Rapid change is essential. But to what?”</li> <li>• Master Class: “Beyond Business Process Improvement, On To Business Transformation”</li> </ul>
2009	Windhoek, Namibia BPM Conference	<ul style="list-style-type: none"> <li>• Keynote: “What Managers Need to Know”</li> <li>• “So you have convinced the CEO – How do you Start?”</li> <li>• “How do you make BPM Sustainable within your organization”</li> <li>• Various Case studies</li> </ul>
2008	Dubai, UEA BPM Conference Brazil  Client International Leadership Conference	<ul style="list-style-type: none"> <li>• “A Roadmap to Sustainable BPM – How to Sustain the Momentum of Continuous Improvement and Process Management”</li> <li>• Master Class Workshop: “A Structured Practical Approach for BPM Project Success &amp; How to Create a Roadmap for Sustainable BPM Environment within an Organization”</li> <li>• “How to Manage by Process”: a half-day presentation / workshop</li> </ul>
2007	Monterrey, Mexico: University Tecnológico de Monterrey	<ul style="list-style-type: none"> <li>• Trained 25 lecturers and professors in “A Structured Approach for BPM Project Success” to enable them to teach using my first book as the text</li> </ul>
2006	Sydney, Australia EA Conference Aust Computer Soc BPM Conference  BPM Conference	<ul style="list-style-type: none"> <li>• “Process – the Forgotten Link in Successful Enterprise Architecture Implementations”</li> <li>• “Justifying your project: Building &amp; Selling your Business Case</li> <li>• “Why are Business Improvement Programs Difficult &amp; What are some of the Challenges”</li> <li>• “BPM Project Implementations – How To Do Them”</li> </ul>
2005	Sydney, Australia BPM Conference	<ul style="list-style-type: none"> <li>• Workshop: “How to Realize Results in BPM Projects”</li> </ul>
2004	Sydney, Australia	<ul style="list-style-type: none"> <li>• “Managing a Successful BPI Program”</li> <li>• “How to Identify BPM Opportunities to Design for, Develop and Apply an Execution Tool to Implement a BPM Solution”</li> </ul>
2003	Sydney, Australia	<ul style="list-style-type: none"> <li>• “Management of Complex BPI Programs”</li> </ul>
1999	Melbourne, Australia	<ul style="list-style-type: none"> <li>• Outsourcing: “How To Have a Win-Win Partnership”</li> </ul>